

	<p style="text-align: center;">Strategy</p>	<p style="text-align: center;">Engineering</p>
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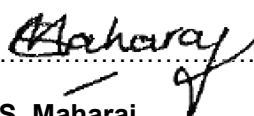
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1. INTRODUCTION

This document outlines the tender technical evaluation strategy for the Fire Protection Term Services Contract for Ingula Power Station.

The contract makes provision for routine and non-routine maintenance of the fire protection systems at Ingula Power Station to ensure reliable operation of the sites fire protection systems. The routine maintenance includes regular inspection, servicing and testing of the identified fire protection systems and non-routine maintenance involves service calls that are defined as maintenance and repair work requirements.

The contract constitutes a 5-year agreement that makes provision for the supply of labour, equipment and materials, parts, supervision and transportation necessary to maintain the fire protection systems at Ingula Power Station in a serviceable condition as required by the relevant fire codes, regulations and standards.

2. SUPPORTING CLAUSES

2.1 SCOPE

This document describes the procedure for the technical evaluation of Ingula Fire Protection Term Services Contract Tender and lists the team members that are responsible for the evaluation of the tenders.

2.1.1 Purpose

The purpose of this tender technical evaluation strategy is to define the Mandatory Evaluation Criteria, Qualitative Evaluation Criteria and TET member responsibilities for tender technical evaluation. The technical evaluation strategy serves as basis for the tender technical evaluation process.

2.1.2 Applicability

This document applies to the Ingula Fire Protection Systems.

2.2 NORMATIVE/INFORMATIVE REFERENCES

Parties using this document shall apply the most recent edition of the documents listed in the following paragraphs.

2.2.1 Normative

- [1] 240-168966153: Generation Tender Technical Evaluation Procedure
- [2] 240-53716712: Tender Technical Evaluation Results Form Template
- [3] 240-53716726: Tender Technical Evaluation Scoring Form Template
- [4] 32-1033: Eskom Procurement and Supply Chain Management Policy
- [5] 32-1034: Eskom Procurement and Supply Chain Management Procedure

2.2.2 Informative

- [6] N/A

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2.3 DEFINITIONS

2.3.1 Classification

Controlled Disclosure: Controlled Disclosure to external parties (either enforced by law, or discretionary).

2.4 ABBREVIATIONS

Abbreviation	Description
A&A	Auxiliary & Ancillary
SAQCC-Fire	South African Qualifications Certification Committee - Fire
TET	Technical Evaluation Team

2.5 ROLES AND RESPONSIBILITIES

Engineering Design Work Lead (EDWL): The EDWL is responsible to manage execution and adherence to the tender technical evaluation procedure.

Technical Evaluation Team (TET) Member: The delegated engineers / technical specialists who are responsible to review and evaluate technical aspects of the tender documentation as per the Tender Technical Evaluation Strategy.

Engineering Manager: All Engineering Managers throughout Eskom shall ensure that all staff, in their respective areas understand and adhere to this procedure.

2.6 PROCESS FOR MONITORING

Not Applicable.

2.7 RELATED/SUPPORTING DOCUMENTS

Refer to Section 2.2.

3. TENDER TECHNICAL EVALUATION STRATEGY

3.1 TECHNICAL EVALUATION THRESHOLD

Mandatory Technical Evaluation Criteria (gatekeepers) are 'must meet' criteria. These criteria shall not be weighted, or point scored but shall be assessed on a Yes/No basis as to whether the criteria are met. An assessment of 'No' against any criterion shall technically disqualify the tenderer and shall not be further evaluated against Qualitative Criteria.

Qualitative Technical Evaluation Criteria are weighted evaluation criteria used to identify the highest technically ranked tenderer after determining that all the Mandatory Evaluation Criteria have been met.

The Qualitative Evaluation Criteria are weighted to reflect the relevant importance of each criterion. The minimum weighted final score (threshold) required for a tender to be considered from a technical perspective is 80%. The reason for the threshold of 80% is to ensure a full response on the qualitative criteria. Eskom reserve the right to lower the threshold to 70%.

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3.2 TET MEMBERS

Table 1: TET Members

TET number	TET Member Name	Designation
TET 1	Brian Lintnaar	Senior Technologist – Aux & Anc. Engineering
TET 2	Leroy Mntaka	Senior Technician – Aux & Anc. Engineering
TET 3	Mashudu Makhado	Engineer - Aux & Anc. Engineering
TET 4	Vusi Msimango	Senior Advisor Fire Risk Management

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3.3 MANDATORY TECHNICAL EVALUATION CRITERIA

Table 2: Mandatory Technical Evaluation Criteria

	Mandatory Technical Criteria Description	Tender Returnable	Motivation for use of Criteria
1.	Tenderer submits proof of South African Qualifications Certification Committee - Fire (SAQCC-Fire) Registration relevant to Manual Fire Fighting Equipment (Hand-held fire equipment) and an Organogram with names and registration detail of the personnel involved in the works. In case the Tenderer intends to subcontract, an Organogram with names and registration detail of the subcontractor personnel is provided.	<ul style="list-style-type: none"> • The Tenderer submits proof of the following SAQCC-Fire Registration for the resources who are involved with the services, that must include the following resources with competencies: <ol style="list-style-type: none"> 1) Service Technician (SANS 1475) • The Tenderer submits an organogram with the names and registration detail of the contractor and subcontractor personnel involved with the services. • Tenderer submits CV's of the personnel involved in the services and the CV must include the relevant SAQCC-Fire Registration number or alternatively Registration Certificates to enable the Employer to verify the registration detail on the Public SAQCC-Fire Website. 	Legal requirement.

3.4 QUALITATIVE TECHNICAL EVALUATION CRITERIA

Table 3: Qualitative Technical Evaluation Criteria

	Qualitative Technical Criteria Description	Tender Returnable	Criteria Weighting (%)	Score	Criteria Sub Weighting (%)
1.	TENDER TRACK RECORD AND EXECUTION CAPABILITY		70%		
1.1	Tenderer submits evidence of completed works that are equivalent to the works required in the Contract. Tenderer produces a track record of completed works consisting as a minimum of maintenance, installation, testing and commissioning of Manual, Active and Passive Fire Protection Systems.	Tenderer submit project references. As a minimum the reference list must contain: <ul style="list-style-type: none"> o Contact Person(s) o Contact Number(s) o Project Description o Contract Period o Contract Value 	5 Maintenance Projects	5	50
			3-4 Maintenance Projects	4	
			1-2 Maintenance Projects	2	
			0 Maintenance Projects	0	
1.3	Years of experience in the Fire System Industry (which could include design and/or installation and/or maintenance).	Tenderer submits the company established date and detail of experience.	5 Years	5	50
			3-4 Years	4	
			1-2 Years	2	
			0 Years	0	

2. OTHER REQUIRMENTS			30%		
2.1	The execution plan to include the following: 1. Detailed program showing the maintenance activity with target dates for execution, resources allocated and duration of each activity.	Tenderer supplies a detailed program for the entire contract period containing, but is not limited to the start dates, duration and resources and it covers Ingula.	Detailed Program (activities, start dates, duration and resource disciplines) for all sites supplied.	5	50
			No program or incomplete program (which does not contain all 4 requirements namely; activities, start dates, duration and resource disciplines) for all sites supplied.	0	
2.2	Datasheets or Technical Information for all spares offered for Ingula.	Tenderer supplies datasheets or technical information of all products to be supplied for Ingula.	All Datasheets or Technical Information Supplied.	5	50
			80% and Above of Data Sheets or Technical Information supplied.	4	
			Less than 80 % and more than 20% of Data Sheets or Technical Information supplied.	2	
			No or Less than 20% of Datasheets or Technical Information Supplied.	0	
			TOTAL: 100		

3.5 TET MEMBER RESPONSIBILITIES

Table 4: TET Member Responsibilities

Mandatory Criteria Number	TET 1	TET 2	TET 3	TET 4			
1.	X	X	X	X			
Qualitative Criteria Number	TET 1	TET 2	TET 3	TET 4			
1.	X	X	X	X			
2.	X	X	X	X			

X – REQUIRED ATTENDANCE

3.6 FORESEEN ACCEPTABLE / UNACCEPTABLE QUALIFICATIONS

3.6.1 Risks

Table 5: Acceptable Technical Risks

Risk	Description
1.	None

Table 6: Unacceptable Technical Risks

Risk	Description
1.	Deviating from the scope of the Term Services Contract.
2.	Resources that are no longer available during the contract period for any reason, must be replaced with resources that have the same level of competency and registration.
3.	Spares supplied is not the same or technically equivalent to installed plant base.

3.6.2 Exceptions / Conditions

Table 7: Acceptable Technical Exceptions / Conditions

Risk	Description
1.	None

Table 8: Unacceptable Technical Exceptions / Conditions



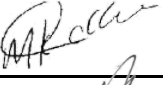



**Ingula Fire Protection Term Services Contract Tender
Technical Evaluation Strategy**

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Risk	Description
1.	None

4. AUTHORISATION

This document has been seen and accepted by:

Name	Designation	Signature
V. Msimango	Senior Advisor Fire Risk Management	
L. Mntaka	Senior Technician – Aux & Anc. Engineering	
M. Makhado	Engineer - Aux & Anc. Engineering	
M. Andre	Corporate Specialist – Plant Engineering	
N. Ngobese	Manager Maintenance Services - Ingula	
P. Mhlongo	Ingula Plant Manager	

5. REVISIONS

Date	Rev.	Compiler	Remarks
08 October 2025	1	B. Lintnaar	New document created.
17 November 2025	2	B. Lintnaar	Updated mandatory requirement and listed unacceptable risks.
29 June 2026	3	B. Lintnaar	Updated document to have individual strategies per site and added a 4 th TET Member.

6. DEVELOPMENT TEAM

The following people were involved in the development of this document:

B Lintnaar

7. ACKNOWLEDGEMENTS

None

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